

64th Annual Report
American Association of Avian Pathologists. Inc.
For year ending April 30, 2021

The American Association of Avian Pathologists, Inc., a nonprofit 501(c) 6 corporation, is financially healthy even in a tough year. Our mission is to facilitate member collaboration to advance science-based knowledge, expertise, and education on poultry health, welfare, and food safety. Our vision for the future is to be the premier organization that advances science-based knowledge, expertise, and education on poultry health, welfare, and food safety to provide member value and stakeholder trust. AAAP is well-positioned to continue that mission and vision through its membership engagement and financial wellbeing.

Our accountant firm is Smoak, Davis & Nixon in Jacksonville, Florida. We have retained our same accountant who prepared our past reports for the 2020/2021 financial reports. These reports have been sent to the AAAP Auditing Committee and are included in the agenda material for all Board members. The AAAP's net assets in FY2021 saw an increase from \$996,533 to \$1,269,645.

Overall, for FY2021, AAAP's total revenue increased by \$151,266 mainly due to a highly successful annual meeting with decreased costs due to being virtual. Our journal revenue was down. Membership income was down slightly but overall membership numbers are stable. Our AAAP Inc. Investment account also saw healthy growth, growing from \$333,265 to \$420,598.

Our Annual Meeting Sponsorship committee again exceeded all expectations bringing in \$141,500 from 59 sponsors for the 2021 virtual annual meeting. Sponsorship contributions rose greatly from last year where uncertainty and a quick pivot to a virtual meeting saw decreased contributions. A special thanks to Brandon Armwood, Eric Gingerich and Kabel Robbins who serve on the Sponsorship Committee. AAAP appreciates all our sponsors who have helped us to achieve our goals for this year's virtual annual meeting. Thank you, Brandon, Eric, and Kabel. Your personal engagement and contact with our sponsors is much appreciated.

Education sales brought in \$82,523 of revenue. The *Avian Disease Manual* and *Gross Pathology of Avian Diseases* remain some of our top sellers however we have seen significant sales of Slide Study Sets (totalling \$68,978). Thank you to the education committee and Nisana Siman-Tov for leading the effort in creating new slide sets and updating old ones. Additionally we made two large sales, 100 print copies of the *Gross Pathology* were sold to Boehringer Ingelheim to be distributed within Malaysia and the Philippines and 150 print copies of the *Avian Diseases Manual* 8th ED were sold to Dr. Robert Porter for the Poultry Health Management School in Minnesota. *Diseases of Poultry* (©2019) royalties brought in \$18,036 this fiscal year. Thank you to Dr. David Swayne and his editorial team.



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The Avian Diseases Journal had royalties from Bio One and JSTOR totaling \$89,510 a decrease of \$9,952 from FY20. Subscriptions are down by \$22,644. Two years ago AAAP eliminated page charges for members and reduced in half page charges for nonmembers. The reduction in the cost to publish an article in Avian Diseases was intended to encourage more manuscript submissions however manuscript submissions are down from last year from 160 to 152. In addition the acceptance rate has gone down from 58% to 46%. Thank you to the Avian Diseases Editorial Board and Advisory Board for their continued good work and all the long hours dedicated to producing a high-quality journal. Thank you for the many authors who contribute to Avian Diseases. This year the board approved three new associate editors to work with Dr. Saif, our editor, to tackle some of the issues effecting the journal. They are Haroldo Toro, David Swayne, and Silke Rautenschlein.

AAAP, Inc does have an Investment Fund to support future projects and provide operational funds when needed. In 2011 the AAAP Board invested \$150,000 into a Charles Schwab account managed by our financial advisor at Longview, Tim Harrington. The AAAP Board invested another \$150,000 in December 2018. While the fund decreased by a total of \$31,886 in fiscal year 2020, it ended the current fiscal year with a value of \$420,598.

AAAP Membership increased by 6 this fiscal year and our membership has grown from 955 to 961. Revenue from membership decreased by \$2,522 due to an increased proportion of retired and student members who pay reduced member dues. We would like to thank our membership committee for all their efforts and creativity to get and retain our members. As a Constituent Allied Veterinary Organization of AVMA we are represented in the AVMA House of Delegates and on important AVMA Committees. It is important that we continue to have all of our US members who are veterinarians also be members of AVMA. AAAP membership is reviewed annually by AVMA to make sure that we meet the criteria for continued representation. Thanks to our members we have met our required criteria for approval for 2021.

The AAAP is an organization of volunteers who donate their time and service to making this organization fulfill its mission. AAAP is well positioned and is financially sound to continue that mission. This past year the Board of Directors with the support of the membership approved to meet independently from the AVMA beginning in 2023. It is expected that this will allow us to provide a more tailored meeting experience with a reduced cost to members and the organization.



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The AAAP Board of Directors continues to focus on its strategic plan: 1. Recruiting and retaining members, 2. Expanding scientific information base, 3. Improving member experience 4. Fostering relationships with external organizations and groups that influence issues important to AAAP members, 5. Supporting the AAAP management team, and 6. Strengthening AAAP's financial stability.

Thank you to our management team of Bob, Janece and Nathan Bevans-Kerr, Diana Kerr, and Channah Pool for all their work and dedication to make our organization and convention a success.

Respectfully submitted,

Suzanne Y. Dougherty
Executive Vice President, AAAP